



Awards Agenda

2010



HERSHEY PA

Associate of the Year

Syracuse Castings Sales Corp. of Cicero, New York, an underground utility product manufacturer, has been selected as the PUCA "Associate of the Year" for 2010. Harry Pulver founded the firm in 1971. The company now employs about 80 people and Harry Pulver's son, Mark Pulver, succeeded his father as CEO in 1997.



Syracuse Castings

Better By Design

SYRACUSE CASTINGS SALES CORPORATION

Syracuse Castings operates by the tenet "Better By Design." The firm manufactures, markets and sells access products for underground structures. Among its primary product lines are gray cast iron products such as manhole frames and covers, fabricated steel highway drainage grates, steel and aluminum access hatches, airport drainage grates, and bridge drainage devices. Syracuse Casting's customers include municipalities, highway and utility contractors, precast concrete manufacturers, pump manufacturers and utilities.

The company began a sales and manufacturing operation – Syracuse Castings West Corp. - in Tooele, Utah in 2007 in order to better serve its customers in western states. The philosophy put forward by company founder Harry Pulver, who said: "Keep your focus on the customer. Solve problems they are facing. Build upon each success. Never forget what made you successful," is still practiced today by the Syracuse Casting's management and sales teams.